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SUPERIOR COURT OF CALIFORNIA
COUNTY OF SAN LUIS OBISPO

BEDFORD ENTERPRISES, INC., HUGH
BEDFORD, STEVE MALFO, GREG
SHIPLEY, individually and dba, MARKET
TARGET RESEARCH, and
INTEGRATED WASTE SYSTEMS, INC.,

Plaintiffs,

vs.

KIM E. ASLANDIS, ANNA ASLANDIS,
ASLANDIS CORPORATION, K.I.E.S.A.
Corporation, RALCCO RESOURCES,
INC., and Does 1 through 100, inclusive

Defendants.

ASLANDIS CORPORATION, K.I.E.S.A.
INCORPORATED and KIM ASLANIDIS,

Cross-Complainants

v.

GREG SHIPLEY, Individually and dba,
MARKET TARGET RESEARCH, HUGH
BEDFORD, STEVE MALFO, and ROES 1
– 100, Inclusive,
Cross-Defendants.

Case No.: CV 040034

PROPOSED STATEMENT OF
DECISION

1 I. INTRODUCTION

2 This case involves the sale of a small garbage, recycling, and green waste
3 collection business, commonly known as RALCCO, to several investors who were
4 planning to resell the business to a multi-national corporation shortly after acquiring the
5 assets. Although their resale plans fell through, the buyer-plaintiffs went forward with
6 their purchase.

7 For reasons that were disputed at trial, plaintiffs were unable to develop or
8 maintain profitability. Plaintiffs blame their lack of success on the seller-defendants,
9 particularly the sellers' failure to disclose important facts about certain assets and
10 liabilities. Defendants claim that the plaintiffs went forward with their purchase with
11 their eyes wide open, and that the business failed only because plaintiffs were inept.

12 The trial took place over a period of 13 days during which fourteen witnesses'
13 testified and over 600 exhibits were introduced into evidence. Following trial, the
14 parties engaged in significant post-trial briefing with respect to evidentiary issues as well
15 as the merits of the case. The Court has considered all of the documentary and
16 testimonial evidence and its Proposed Statement of Decision now follows.

17 II. STATEMENT OF FACTS AND PROCEDURAL HISTORY

18 In April 1999, plaintiffs Greg Shipley, Hugh Bedford, and Steve Malfo, on
19 behalf of Market Target Research, signed an agreement to buy the assets of Aslanidis
20 Corporation, doing business as RALCCO, and KIESA, Inc. By all accounts, plaintiff
21 Shipley was the lead negotiator in the purchase of the RALCCO operations, while Malfo
22 and Bedford had little involvement. Representing the sellers was Kim Aslanidis, the
23 widow of Steve Aslanidis, who had previously run the RALCCO garbage and recycling
24 operations but had died suddenly in 1997.

25 Shipley's plan was to purchase the assets of Aslanidis Corporation for
26 \$1,250,000 and then immediately resell the business for \$4,250,000 to Browning-Ferris
27 Industries, Inc. ("BFI"), a large multinational corporation involved in multiple solid
28 waste transportation and disposal activities. *See* Exhibit 10. To complete their

1 purchase, Shipley drafted a 44-page Asset Purchase Agreement ("APA") using a
2 template he had received from another garbage company transaction (presumably BFI).
3 Neither Shipley nor Aslanidis was represented by counsel during the negotiations, and
4 the terms of the contract reflect the absence of counsel in the drafting process.¹

5 The APA originally called for a price of \$1,250,000, but that price was
6 eventually negotiated down by Shipley to \$750,000 as a consequence of multiple,
7 significant operational problems that were uncovered during the pendency of the sale.
8 For example, it was discovered that Aslanidis Corporation had lost several major leases,
9 affiliations, and contracts with several cities and towns. Other leases were said to be in
10 jeopardy, and revenues for important customers could not be verified. Exhibit 2.1, page
11 47.

12 The buyers agreed to pay for the business by assuming approximately \$250,000
13 in existing liabilities of the buyer, and by executing two notes having a face amount of
14 \$178,720 (for the Recycling Operation, Exhibit 3) and \$309,934 (for the Hauling
15 Operation, Exhibit 4). These notes were executed only by Greg Shipley "individually
16 and on behalf of Market Target Research." Both notes had an interest rate of 7% with
17 stated installment payments commencing May 1, 1999.

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19
20 ¹ Shipley himself remarked that "the whole thing was convoluted," an observation amply
21 supported by multiple provisions of the APA. For example, some of the written provisions are in direct
22 conflict with one another, while others obviously do not apply to the transaction, and still others are
23 hopelessly ambiguous. The agreement is dated "as of December 23, 1998," but its actual date of
24 execution is not stated. In paragraph 2.4, the closing date is scheduled to be 10 a.m. on March 5, 1998,
25 which is necessarily erroneous since the document was not drafted until December of that year. The
26 actual closing date is never identified, although both parties appear to use the closing date of April 19,
27 1999, when the parties signed Exhibit 2.1. The agreement is executed by Shipley, Malvo and Bedford on
28 behalf of Market Target Research as "*seller*." The acceptance of agreement provision on the signature
page is left blank. Still other contract provisions are either blank (e.g., ¶7.2.2: opinions of counsel; ¶7.2.5:
resignations of officers and directors), or obviously erroneous (e.g., ¶ 2. 3.1 (b) "any liabilities in respect
of the Widget Facility; ¶ 10.14 consent to state or federal court jurisdiction within New York). Payment
provisions are contradictory. Paragraph 2.2 states that the buyer will pay 90% of the purchase price
immediately, with a balance to be paid within one year from the closing date, whereas the actual payment
provisions discuss notes and different payment arrangements on Exhibit 2.1.

1 After the closing, plaintiffs operated the recycling and hauling business for
2 several years. The important public entity contracts were lost, and the profitability of
3 the business declined. Apparently believing that defendants were in breach of the APA,
4 and that the buyers had been defrauded, Plaintiffs made only sporadic payments on the
5 purchase notes, and then altogether ceased payments during 2001.

6 In 2004, plaintiffs filed suit, alleging causes of action for breach of written
7 contract, intentional misrepresentation and concealment, breach of the covenant of good
8 faith and fair dealing, concealment, libel and defamation, and slander of title to personal
9 property. Plaintiffs assert that they had discovered numerous problems with the assets,
10 including ongoing environmental investigations, the existence of an environmental
11 cleanup order, illegally buried recyclable materials, falsified financial documents,
12 defective equipment, non-delivered, missing, destroyed, and stolen equipment,
13 embezzlement, and falsified tax returns.

14 The key allegations center upon the defendants' alleged failure to "deliver" the
15 public entity contracts to defendants pursuant to the APA, and also upon their alleged
16 failure to disclose important environmental problems that had an adverse impact on
17 RALCCO's profitability. Plaintiffs also claim that certain equipment was never
18 delivered to them, that they were forced to pay for presale debts, presale income taxes,
19 and that they incurred environmental liabilities and fines as a result of the defendant's
20 actions.

21 Defendants' cross-complaint alleges that plaintiffs breached the contract by not
22 paying the two notes that secured plaintiffs' performance under the APA.

23 III. DISCUSSION

24 A. PLAINTIFFS' CLAIMS ARE BARRED BY THE APPLICABLE STATUTES OF 25 LIMITATION

26 A statute of limitations begins to run when a plaintiff suspects, or should suspect,
27 that injury was caused by wrongdoing. *Jolly v. Eli Lilly & Co.* (1988) 44 Cal.3d 1103,
28 1110; *Norgart v. Upjohn Co.* (1999) 21 Cal.4th 383, 397-398. This rule sets forth two

1 alternative tests for triggering the limitations period: 1) a subjective test requiring actual
2 suspicion by the plaintiff that the injury was caused by wrongdoing; or, 2) an objective
3 test requiring a showing that a reasonable person would have suspected the injury was
4 caused by wrongdoing. *Jolly v. Eli Lilly & Co.*, supra, 44 Cal.3d at p. 1110. The first of
5 these to occur commences the limitations period. *Kitzig v. Nordquist* (2000) 81
6 Cal.App.4th 1384, 1391.

7 The evidence at trial convinces the Court that plaintiffs were aware, or should
8 have suspected, that they had been injured in June 1999, yet they did not file their
9 lawsuit until January 14, 2004. The statute of limitations issue is underscored by
10 plaintiffs' trial brief, which concedes that "[a]fter assuming control of the RALCCO
11 assets, plaintiffs started learning . . . [that] RALCCO was in debt . . . [that] RALCCO
12 had a poor standing in the community (which was worsening). . . [that real estate
13 important to RALCCO operations] was under heavy scrutiny due to multiple
14 environmental violations and investigations and much of the essential equipment was
15 either in a state of disrepair or was not delivered." Plaintiffs' Closing Brief at 2.
16 Moreover, under questioning by the Court, Shipley testified to his belief that Kim
17 Aslanadis had abandoned the business "right after the June 6th, 1999 fire."

18 By the end of June 1999, plaintiffs either were actually aware of, or by
19 reasonable standards should have been aware of, the problems they claim had been
20 concealed from them, as well as alleged breaches of the APA. Under both the
21 subjective and objective tests, plaintiffs are barred from bringing all of their claims. The
22 contract claims are barred under the four year statute of limitations applicable to
23 contracts, and the fraud claims are barred by the three year statute of limitations
24 applicable to plaintiffs' fraud and negligence causes of action.

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1 B. PLAINTIFFS DID NOT PROVE THAT DEFENDANTS BREACHED THE APA
2 OR DEFRAUDED THEM

3 The gist of plaintiffs' case is that defendants breached the APA and defrauded
4 plaintiffs by failing to disclose important facts about the business being sold to them.
5 Although the Court will specifically discuss certain specific factual and legal issues in
6 more detail, the bottom line is that plaintiffs did not prove any of their claims by a
7 preponderance of the evidence.

8 The following facts were established by the evidence:

9 Plaintiffs intended to acquire the assets of Aslanidis and
10 KIESA and then "flip" these assets by immediately
11 reselling them to BFI. Defendants were unaware of the
12 plaintiffs' intentions.

13 Plaintiff Shipley represented himself as an expert in the
14 purchase and valuation of businesses. He performed more
15 than six months of due diligence, during which time he had
16 access to the defendants' businesses and their records. He
17 also relied on the due diligence concurrently performed by
18 BFI. Based on all of this research, plaintiffs either were
19 aware of, or should have been aware of, RALCCO's true
20 financial position, its standing in the community, and any
21 important environmental problems that were being
22 investigated by state and local authorities. Indeed, it was
23 based upon just such information that plaintiffs renegotiated
24 a significantly reduced purchase price of \$750,000.00,
25 down from the \$1,500,000.00 that they had originally
26 offered to defendants.

27 When the resale to BFI fell through, plaintiffs were left
28 with a choice of either backing out of the deal or going
forward and attempting to run a business with the
RALCCO assets. Plaintiffs chose to operate the recycling
and hauling business, using the defendants' assets, for
several years. After a period of years, due to a combination
of inexperience, or a lack of sufficient interest in operating
the business, the important public entity contracts were lost,
and the profitability of the business declined even more.

1 With the exception of a few payments in 2001, plaintiffs
2 made no payments under the contract or promissory notes.

3 Under basic contract principles, when one party to a contract feels that the other
4 contracting party has breached the agreement, the non-breaching party may either stop
5 performance and assume the contract is avoided, or continue performance and sue for
6 damages. Under no circumstances, however may the non-breaching party stop
7 performance and continue to take advantage of the contracts benefits. *Jay Bharat*
8 *Developers, Inc. v. Minidis* (2008) 167 Cal.App.4th 437, 84 Cal.Rptr.3d 267, 272; *S & R*
9 *Corp. v. Jiffy Lube Intern., Inc.* (3d Cir.1992) 968 F.2d 371, 376; *Jozovich v. Central*
10 *Cal. Berry Growers Ass'n* (1960) 183 Cal.App.2d 216, 228-229.

11 What happened here is that plaintiffs purchased the business, took out a loan to
12 purchase it in the amount of \$488,000, and operated the business for a period of years
13 without making any substantial payments on the notes because they believed that
14 defendants were in breach. That was the fundamentally wrong approach under the law,
15 and it puts defendants in breach of contract.

16 1. PLAINTIFFS DID NOT PROVE THEIR CLAIMS REGARDING THE
17 PUBLIC ENTITY CONTRACTS

18 By his own testimony Shipley considers himself to be an experienced business
19 person who is often paid by third parties to perform due diligence investigations of large
20 and complex businesses prior to mergers and acquisitions. Prior to executing the APA,
21 Shipley admittedly performed an extensive analysis of the contracts (See Ex. 205a), each
22 of which contains a provision stating that the contract is non-transferrable or requires
23 consent of the public entity prior to any transfer of the contract. (Exs. 313, 597, 599,
24 600)

25 The APA itself contains language, inserted shortly before the closing and at the
26 behest of Shipley, stating that "[t]he Cambria contract is non-assignable, jeopardizing
27 another \$75,000 plus of curbside and green waste revenue," and, again, that "[t]he
28 Arroyo Grande curbside contract is non-transferable." Exhibit 2.1, page 47. Faced at the

1 time of closing with obvious issues regarding transferability, plaintiffs should have (at a
2 minimum) put the brakes on the transaction to make sure that the *other public entity*
3 *contracts* were not subject to the same problems. They did not do so. In short, by the
4 time of the closing, Shipley was either actually aware, or should have been aware, that
5 the public entity contracts were non-transferable by their terms and that Defendants
6 could not transfer them.

7 The evidence also establishes that Plaintiffs took control of all the public entity
8 contracts after the closing and lost the public entities as clients for reasons unrelated to
9 any breach by defendants. For example, the Pismo Beach and Arroyo Grande curbside
10 recycling contracts were on a month to month term, and both of them came up for bid in
11 1999. Shipley's bid was deficient (Ex. 306) and the contracts were awarded to another
12 company. The garbage hauling contract with Cal Poly was also lost based on a failure to
13 submit a timely bid. Additionally, the Morro Bay curbside recycling and green waste
14 contract was described by Shipley as unprofitable. (Ex. 252) As a result, Shipley
15 negotiated a new contract at a better rate, but later failed to submit a bid when the term
16 of his second contract expired in December 2001. (Exs. 252, 253)

17 Plaintiffs likewise operated under a contract with the Cambria Community
18 Services District until 2001, when Shipley sought a new contract at a higher rate. (Exs.
19 315, 318) The District responded within a week by putting Shipley on notice that he
20 was in default and that it was terminating the contract. (Ex. 319) Shipley responded the
21 same day accepting the termination. (Ex. 320) Notably, Shipley did not tell the District
22 that the contract had not been transferred to him or that the District should notify Kim
23 Aslanidis of the termination. He accepted the termination "unequivocally and without
24 hesitation." (Ex. 320)

25 Plaintiffs also operated the Guadalupe contract until June of 2001, when Shipley
26 wrote a letter advising city officials that Plaintiffs were losing \$10,000.00 a month on
27 the City contract (Ex. 363), and that he was going to suspend performance of the hauling
28 contract. (Ex. 216) Thereafter, the City suspended Shipley's authorization to collect

1 waste. (Ex. 216) In short, there is an evidentiary disconnect between plaintiffs’
2 allegations regarding loss of these contracts and the evidence that was actually produced
3 at trial.

4 Relatedly, until they filed a lawsuit in January 2004, Plaintiffs never contended
5 that defendants had failed to transfer the public entity contracts. To the contrary, in
6 September 2000, Shipley wrote a letter to the Morro Bay City Attorney explaining the
7 time-line of the purchase and acknowledged that he had investigated everything about
8 the RALCCO companies, had a full understanding of where the companies were
9 “financially, operationally, and legally,” and that in April 2000 they “did the deal.” (Ex.
10 244) Shipley also provided Morro Bay with an “Acknowledgment of Transfer of
11 Ownership” stating that the closing date had occurred and that all assets and liabilities
12 set forth in the APA had been transferred. (Ex. 245) Shipley acknowledged purchasing
13 the assets of RALCCO in letters to other third parties. (Ex. 285)

14 Given Shipley's experience, the status of the negotiations in April 1999, the fact
15 that plaintiffs actually operated these contracts and failed to raise the transferability
16 problem until 2004, the Court concludes that plaintiffs either were actually aware, or
17 should have been aware, that the public entity contracts were non-transferable by their
18 terms and that Defendants could not transfer them.²

19 2. PLAINTIFFS DID NOT PROVE THEIR CLAIMS REGARDING
20 MATERIAL ENVIRONMENTAL ISSUES

21 Although Plaintiffs allege that several important environmental problems were
22 concealed or misrepresented by defendants prior to the closing, plaintiffs were unable to
23 prove any of these allegations by a preponderance of the evidence.

24
25 ² Whatever the Asset Purchase Agreement may say about these contracts, a condition precedent
26 may be waived by the party for whose benefit the condition was created. *Galdjie v. Darwish* (2003) 113
27 Cal.App.4th 1331, 1339. The failure of a condition does not excuse performance of a contractual
28 obligation if the condition has been waived. *Pease v. Brown* (1960) 186 Cal.App.2d 425, 429. Plaintiffs
waived any condition of public entity contract transfers by going forward with their purchase,
acknowledging that the transaction had closed, and failing to raise any of these issues prior to filing suit.

1 In 1997, for example, investigators with the Department of Toxic Substances
2 Control visited Kim Aslanidis and left their interview believing that she knew little
3 about the business and was very stressed over the passing of her husband. The upshot of
4 the DTSC investigation was that, due to insufficient evidence of buried drums, no
5 charges were ever filed, no penalties were assessed, and jurisdiction was transferred to
6 the County Health Department.

7 With respect to the Cold Canyon Landfill incident, Plaintiffs were aware of this
8 incident prior to the closing date and it did not cause them to sustain any damages. (Exs.
9 300, 301) Further, it was fires occurring at 801 Ralcoa in June 1999 (after the sale), not
10 the Cold Canyon Landfill incident, that resulted in the 1999 County Cleanup Order.
11 (*See* Ex. 63).

12 Still other purported violations raised by Plaintiffs related to a separate facility,
13 known as Mesa View. Defendants did not receive any further inspection reports noting
14 a violation prior to the sale. (*See* Exs. 111 and 112 noting the presence of Manuel
15 Negrete of San Luis Obispo County Environmental Health Department). The Stipulated
16 Order of October 15, 1999 (that Worrell testified resulted from the fires after the sale)
17 does not reference any open violation from 1998. (Ex. 259) Defendants did not have an
18 “ongoing violation” to report at the time of the sale.

19 Plaintiffs’ position that Defendants were required to specifically disclose any and
20 all previous environmental issues is not supported by the language of the contract. (*See*
21 Ex. 2 section 3.1.22). Plaintiffs have not shown that defendants failed to disclose “open”
22 environmental violations. Further, Plaintiffs had reasonable access to Defendants’ files
23 and conducted substantial due diligence in conjunction with BFI. Plaintiffs have not
24 proven a material breach of the APA or fraud for failure to disclose any environmental
25 issues.

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1 3. PLAINTIFFS DID NOT REASONABLY RELY ON ANY
2 ALLEGED NONDISCLOSURES

3 Reliance is an essential element of a cause of action for fraud. *Doctor v.*
4 *Lakeridge Construction Company* (1967) 252 Cal.App.2d 715, 718. Even if it is
5 assumed that a false representation is made with intent to deceive, a plaintiff alleging
6 fraud must show reasonable reliance on that misrepresentation. *Id.* at 720. “Reliance
7 exists when the misrepresentation or non-disclosure was an immediate cause of the
8 plaintiff’s conduct which altered his or her legal relations, and when without such
9 misrepresentations or nondisclosure he or she would not, in all reasonable probability,
10 have entered into the contract or other transaction.” *Alliance Mortgage Company v.*
11 *Rothwell* (1995) 10 Cal.4th 1226, 1240.

12 As stated, plaintiff Shipley is an experienced business person skilled in such
13 purchase transactions. Shipley himself performed due diligence research and reviewed
14 the disputed contracts. He inspected the RALCCO equipment and prepared an extensive
15 survey listing the type, location, and operational status of the major items. (Ex. 243) He
16 also relied in significant part on the due diligence performed by BFI, a large
17 conglomerate experienced in the purchase, operation and sale of solid and hazardous
18 waste transportation and disposal businesses.

19 In the period leading up to April 1999, plaintiff Shipley negotiated a very
20 substantial reduction to the purchase price (\$500,000) based upon voluminous
21 operational issues he discovered during the due diligence period. Nevertheless, he went
22 forward with the transaction because “there was a lot of money out there” and he
23 believed “these are entrepreneurial problems for entrepreneurial solutions.” In other
24 words, Shipley willingly accepted the business risks posed by the less-than-certain
25 public entity contracts and the normal environmental problems that one could expect to
26 find in a garbage collection, storage and recycling business.

27 The Court rejects any suggestion that Shipley continued to rely on any oral
28 representations of Defendants that are alleged to have been made after the disclosures

1 listed in Exhibit 2.1. Plaintiffs have not proved by a preponderance of the evidence that
2 they reasonably relied on any misrepresentations allegedly made by defendants.

3 4. PLAINTIFFS HAVE NOT PROVED THEIR DAMAGES

4 Plaintiffs failed to prove their damages by a preponderance of the evidence.
5 Generally speaking, plaintiffs' evidence with respect to damages was speculative and
6 based solely on limited information provided by plaintiff Shipley and one of his
7 employees. This evidence does not carry plaintiffs' burden of proof.

8 Plaintiffs failed to meet their burden of proof for seeking lost profits. *A Resort*
9 *Video Limited v. Laser Video, Inc.* (1995) 35 Cal.App.4th 1679, 1700. Plaintiffs failed
10 to prove the actual profitability of the contacts for purposes of the calculations by
11 plaintiff's expert witness. (*See, e.g.,* Exs. 236, 252, 318, 363) Plaintiffs' expert based
12 his opinion of damages solely on plaintiff Shipley's subjective belief of what Shipley
13 believed the contracts should have been worth, as well as some purported 1997 financial
14 information for the RALCCO companies. An expert is only as persuasive as the
15 underlying information allows him to be. These estimates of "lost profits" are
16 speculative.

17 Plaintiffs also failed to prove by a preponderance of the evidence that the liens
18 and judgments later obtained by various creditors against plaintiffs' business are
19 attributable to defendants. Although plaintiffs tried to show that the judgments resulted
20 from pre-sale debts, Plaintiffs produced insufficient evidence to show that defendants
21 are responsible for the judgments.

22 The IRS liens suffer from a similar problem. Plaintiffs' failed to prove by
23 persuasive evidence that the amount of the liens against Shipley resulted from improper
24 actions taken by the Defendants. (*See, e.g.,* Exs. 119, 180 and 181) In fact, amounts
25 listed as owed for each quarter in Exhibit 119 do not match up with the amounts listed
26 for the same quarters in the tax liens. For example, the amount shown as owing for the
27 first quarter of 1999 in Exhibit 119 is \$23,726.02, whereas the amount shown for the

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1 first quarter in Exhibit 181 is \$19,786.64. Shipley also admitted that he continued to use
2 the Aslanidis Corporation tax identification number after the sale.³

3 C. DEFENDANTS' ACTION ON THE PROMISSORY NOTES AND CONTRACTS
4 IS NOT TIME BARRED

5 In February through June 2001, plaintiff Shipley made two "note" payments
6 totaling \$1,997.19 and \$3,934.68 (less rent payments included in the larger check) (Ex.
7 475). Not only is there a notation expressly identifying the note payments in Exhibit
8 475, but under cross-examination, Shipley specifically admitted that at least two such
9 note payments under the APA were made at that time. Such payments constitute an
10 acknowledgment of the debt and start the running of a new statute period under Civil
11 Code §§337 and 360. *Young v. Sorenson* (1975) 47 Cal.App.3d 911, 914. Defendants'
12 cross complaint is timely because it was filed within four years of plaintiffs' APA note
13 payments in 2001. Thus, defendants may bring suit to recover under the APA and the
14 notes.⁴

15 D. DEFENDANTS/CROSS-COMPLAINANTS HAVE PROVED THEIR BREACH
16 OF CONTRACT CLAIMS

17 Market Target Research, Inc. executed the APA, which states that it was to be
18 secured by promissory notes held by Kim Aslanidis. (Ex. 2 Page 48) The promissory
19 notes were executed by Greg Shipley "individually and on behalf of Market Target
20 Research" (Plaintiffs' Fifth Amended Complaint 2:25-3:1, 5:19-20). Having entered
21 into contractual obligations vis-a-vis the APA and two Promissory Notes, plaintiff
22

23 ³ Although plaintiffs sued Anna Aslanidis for defamation and slander of title, they have not
24 proved any damages flowing from an alleged UCC Statement filed by her. Nor have they proved that she
25 was a director, officer or shareholder of the RALCCO corporations. Moreover, although Plaintiffs' Fifth
26 Amended Complaint requests punitive damages against Kim Aslanidis and Anna Aslanidis, Plaintiffs did
27 not prove entitlement to an award of punitive damages.

28 ⁴ Although the Court does not need to reach the question, it is also possible that the promissory
notes are subject to a six year statute of limitations under Commercial Code §3118. *Cadle Company v.*
Worldwide Hospitality Furniture, Inc. (2007) 144 Cal.App.4th 504, 514 fn. 8.

1 Market Target Research, Inc. failed to pay as required by the contract except, as noted,
2 for a brief series of payments made by Shipley in 2001.

3 Cross-Complainants' damages under the contract are the amount due under the
4 purchase agreement, \$488, 654.00, less the two payments made, \$4,133.87, multiplied
5 by 7% interest under the notes over nine years (calculated from May 1, 1999 to the
6 present.)

7 Cross-complainants did not prove by a preponderance of evidence that plaintiffs
8 are responsible for the waste on 801 Ralcoa (*compare* Exs. 377, 388, 389, 450, 452 with
9 Ex. 138). In particular, the evidence submitted in order to prove expenditures by cross-
10 complainants is sketchy. See Exhibit 644 (summary of alleged RALCCO cleanup
11 expenses as interpreted by Anna Aslanidis, paid in cash with no reference to any cleanup
12 expenses). Nor, for similar reasons, are cross-complainants entitled to unjust enrichment
13 for lost use of 801 Ralcoa.⁵

14 IV. CONCLUSION

15 Based upon all of the evidence presented at trial, the Court concludes that
16 plaintiffs have not carried their burden of proving their claims by a preponderance of the
17 evidence. Further, plaintiffs' claims are time barred. Judgment shall be entered on
18 behalf of defendants and against all plaintiffs.

19 The Court also concludes that the cross-complainants have carried their burden
20 of proving a breach of contract claim. Further, the cross-complainants' claims are not
21 time barred. Judgment shall be entered on behalf of cross-complainants and against
22 cross- defendants Shipley and Market Target Research only.

23 This Proposed Statement of Decision will become the Statement of Decision
24 unless, within ten (10) days, any party specifies controverted issues or proposes matters
25 not covered in the Proposed Statement of Decision. See CRC Rule 3.1590(c). Any

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27 ⁵ Cross-complainants also did not prove the operation of a joint venture sufficient to hold any
28 non-signatories responsible for their contract damages or payments on the notes.

1 pleading that specifies controverted issues or proposals, if any, shall be kept to less than
2 fifteen (15) total pages, shall use appropriate formatting and font size as provided by the
3 Rules of Court, and shall not re-argue the case. No abbreviations, charts, or additional
4 exhibits will be allowed or considered. A courtesy copy of any such pleading should be
5 e-mailed to opposing counsel and the court clerk when served.

6 In the event that any party specifies controverted issues or proposes matters not
7 covered in the Proposed Statement of Decision, the responding party shall have 10 days
8 from the date of service of the initial pleading to file a Response. Any Response shall be
9 less than fifteen (15) total pages, shall use appropriate formatting and font size as
10 provided by the Rules of Court, and shall not re-argue the case. No abbreviations,
11 charts, or additional exhibits will be allowed or considered. A courtesy copy of any
12 such responsive pleading should be e-mailed to opposing counsel and the court clerk
13 when served.

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15 DATED: December 18, 2008

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17 CHARLES S. CRANDALL
18 Judge of the Superior Court
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